

VENDOR DIRECTORY

2017

Alphabetical Company Listings of Safe
Patient Handling & Mobility Products and
Services

Product Features for Specific Solutions

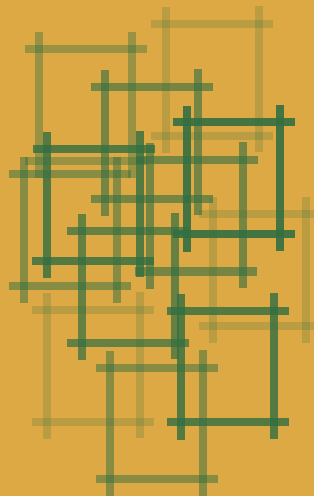
Bariatric Solutions Chart

FEATURED ARTICLES:

The Value of Nursing Mobility Assessment
for SPHM Equipment Selection

The Truth Revealed about Lift Teams

The Key to Bariatric Safe Patient Handling
and Mobility Success: Technology and
Equipment in Preplanning for Care



Barrier Free Lifts

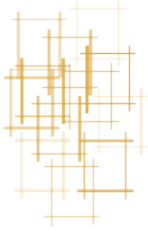
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CONTENTS

Vendor Directory 2017

The Value of Nursing Mobility Assessment for
SPHM Equipment Selection..... **6-9**

Alphabetical Company Listings of Safe
Patient Handling & Mobility Products and
Services..... **11-30**

The Truth Revealed about Lift Teams **33-35**

Product Features..... **36-48**

The Key to Bariatric Safe Patient Handling
and Mobility Success: Technology and
Equipment in Preplanning for Care **50-52**

Bariatric Solutions Chart **53**

Advertiser Index..... **54**

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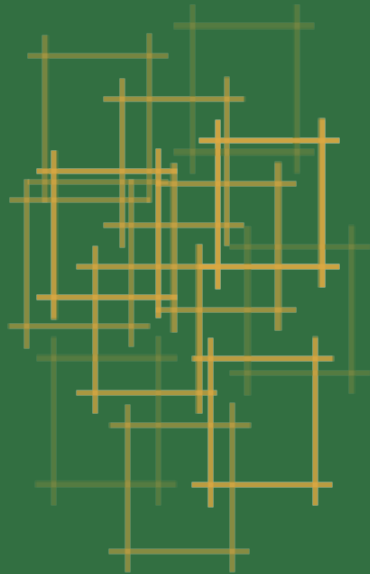
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THE VALUE OF NURSING MOBILITY ASSESSMENT FOR SPHM EQUIPMENT SELECTION

By Amber Perez, ADN, BSB, CSPHP

Safe patient handling and mobility (SPHM) has evolved to meet the needs of the clinical environment, providing exciting innovations in patient lifting and mobility equipment. This increase in available technology has created the question many caregivers now face when moving and handling their patients: “Which SPHM equipment do I use with each patient?”

Traditionally, the physical therapist (PT) and occupational therapist (OT) perform patient mobility assessments. However, PTs and OTs do not see all patients and cannot see all assigned patients prior to transfer and mobility tasks occurring.

The patient’s mobility status is essential safety information and should be accessible to all caregivers, as needed. Many of the validated standard mobility assessments are intended for use by a physical therapist. These tests do not typically guide the caregiver to appropriate SPHM equipment and may be comprehensive and time-consuming, thus an ill fit for nursing and other disciplines. An SPHM patient mobility assessment is intended to be used by caregivers across therapy and nursing disciplines; it is quick, simple, and should integrate well into a nurse or therapist’s daily assessment or routine. Often, these assessments are used on the spot, immediately prior to a patient activity, and must be simple and easy to remember.

In the ANA’s *Safe Patient Handling and Mobility Interprofessional National Standards*, a patient mobility assessment is recommended in Standard 6: “Integrate Patient-Centered SPHM Assessment.”¹ Also, the patient mobility assessment is often a regulatory requirement in SPHM-legislated states. The benefits of implementing a SPHM assessment protocol include:

- Improved compliance with regulatory requirements and recommendations
- Improved communication of patient equipment needs among caregivers
- Improved consistency of care throughout the patient stay

An SPHM patient mobility assessment is intended to be used by caregivers across therapy and nursing disciplines.

- Reduced ergonomic risk for the caregiver
- Increased patient participation in mobility
- Improved communication between nursing and therapy by creating common language

An example of a validated SPHM patient mobility assessment is the Banner Mobility Assessment Tool (BMAT)² (Figure 1). This assessment involves 4 simple steps and assigns the patient a mobility level 1, 2, 3, or 4, color coded with a “traffic-light” pattern. The steps are:

1. **Sit and Shake** – The patient is asked to sit up to the edge of the bed and reach across midline to shake the nurse’s hand. This tests core strength and sitting balance.
2. **Stretch and Point** – The patient is asked to stretch each leg forward and point and flex each foot. This tests quad strength and demonstrates the presence of foot drop.
3. **Stand** – The patient is asked to stand for 5 seconds. This tests standing tolerance and strength.
4. **Walk** – The patient is asked to shift weight forward and back and to march in place. This tests the patient’s safe ability to step away from the bed and walk.²

Each mobility level indicates a category of equipment recommended for each functional level.

The Patient Mobility Assessment Form,³ developed by Interior Health, while not validated, provides a well-constructed assessment, similar to the BMAT, and guides nurses to make appropriate SPHM equipment choices. Also, the Quick 5 at the Bedside⁴ is a 5-step functional assessment designed to guide the nurses to appropriate equipment options. While the Egress

Figure 1: Bedside Mobility Assessment Tool

Mobility Level	Description of Mobility	Recommended Equipment Types (Examples)
Mobility Level 1	Dependent/ Maximum Assistance	<ul style="list-style-type: none"> • Overhead total lift • Mobile total lift • Air-assisted lateral transfer device • Positioning sling • Total lifting sling • Limb sling • Turn-assist bed
Mobility Level 2	Moderate Assistance	<ul style="list-style-type: none"> • Mechanical sit-to-stand • Air-assisted lateral transfer device • Rollboard • Positioning sling • Friction-reducing devices • Limb sling • Ambulation sling (with total lift)
Mobility Level 3	Minimal Assistance	<ul style="list-style-type: none"> • Non-powered stand aid • Friction-reducing devices • Walker • Cane • Crutches • Ambulation sling (with total lift) • Exam table lift • Manual transfer aids (gait belt, bed ladder, pivot discs, etc.)
Mobility Level 4	Modified Independence	<ul style="list-style-type: none"> • Remind patient to “call don’t fall” • Patient safe mobility education • Gait belt (as needed)

Test⁵ is a basic validated functional mobility assessment and well-written for use by nurses and therapists, it lacks the equipment recommendation component.

Patient mobility assessments provide essential communication in the environment of care and inform all caregivers of the patient’s assistive equipment needs. They are intended to help guide critical thinking.

Healthcare professionals must consider the patient's complete health profile and plan of care when determining a patient's equipment needs.

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The purpose of this vendor directory is to supply those involved with purchasing safe patient handling and mobility (SPHM) equipment with a guide that includes product and service vendors specific to this field.

A new directory will be published every March to keep up-to-date with new developments and other initiatives.

See page 54 for an Advertiser Index.

Tell Your Colleagues!

The Vendor Directory 2017 PDF is a free download from www.sphmjournals.com.

We would like to thank all our vendors for choosing to be part of this directory.

If you are a vendor of SPHM products and services and wish to be included in the next publication, please contact Sarah Thomas at stthomas@sphmjournals.com or 941-323-0622.





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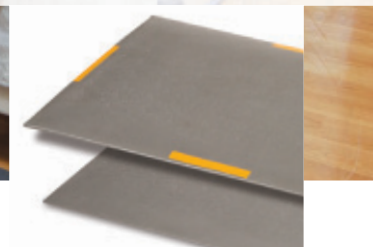
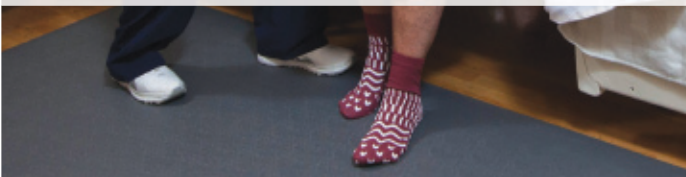
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Lavin Lift Straps™ unique products and processes work with your existing patient lifters, portable or ceiling, **allowing your caregivers to become a one person lift team**. Your caregivers using these versatile, safe and secure lift accessories can single handedly perform procedures such as wound care, urinary catheter insertion, rehab exercises, surgical prep or any other procedure that currently requires more than one caregiver. Lavin Lift Re-usable Straps allow the caregiver to lift the lower portion of the patient's body for changing and cleaning a bedridden, incontinent patient. Caregiver injuries and workman's compensation claims go down while caregiver/patient satisfaction as well as (ROI) return on patient lifts go up!

LAVIN LIFT STRAPS™ in NEW MEDICAL GRADE Re-usable, Single Patient Use Disposable and our New Product designed for Bariatric Patients.



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Safe Patient Handling Solutions

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Lateral Transfer: Our Patented "Heat Sealed" GOLD Rollboard for lateral transfer is 100% Made in USA. Needle and thread stitching has been eliminated and our advanced Anti-Microbial additives emit silver ions for the life of the product keeping materials fresh and clean.

Join us this year for our 8th Annual Northeast Safe Patient Handling Conference on October 6th, 2017. This successful event sells out every year!



Medline Industries, Inc.
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Research shows assistive technology and a safe patient handling program help reduce potential injuries, while improving the quality of patient care. Medline's lifting equipment reflects some of the best thinking and practices in the industry. Our mobile lifts and stand assists give caregivers safe and secure support for lifting, transferring, and ambulating patients. As part of our commitment to staff education, the Medline Safe Patient Handling program is included with every lift.

In addition to our mobile lifts, Medline provides a complete range of patient transfer and mobility devices, including slings, gait belts, lateral transfer mattresses, and patient positioning sheets. Exceptional care is your business. Supporting you exceptionally is ours.



Midmark Corporation
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www.midmark.com

Midmark Corporation, a privately held company founded in 1915, is a leading provider of medical, dental and veterinary equipment solutions. Midmark is focused on continuously improving physician workflows and enhancing patient-caregiver interactions.

Headquartered in Dayton, Ohio, Midmark maintains several locations around the globe, all dedicated to redefining the future of the clinical space and making a positive difference in the practice of healthcare.

To learn more, visit midmark.com.



MIP INC
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MIP has been a dedicated partner, educator and innovator in the healthcare textile industry for the past 40 years.

Beyond their vast product range (which includes underpads, bed linen, patient apparel, blankets/spreads, carts and Integriderm mattresses), *MIP's Swift UltraSlide System, with its Patient Repositioners & adapted bottom sheets* that stay on the bed at all times, allow caregivers to safely and easily perform handling tasks with little physical strain that ensure the comfort and security of patients/residents.



REDpoint International, Inc
 360-573-5957
www.redpointcorp.com
info@redpointcorp.com

REDpoint International, Inc is compelled through passion to create simple solutions to improve the daily experience of care providers and their patients. Safe Patient Handling is made easy through use of the Versatilt, a wheelchair tilting device. It eliminates the need for dangerous patient transfers and provides patient care in optimum ergonomic positioning. The Stedline IV Sleeve is a disposable primary tubing stabilization device that reduces the risk of IV failures due to movement, without the aid of tapes or adhesives.

Patient safety matters! Patient satisfaction and patient comfort depend on innovative products. REDpoint brings them to you! Call today for more information.



Safe Patient Solutions, LLC
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info@safepatientsolutions.com

The ResQUp™ is an innovative assistive device designed by a Doctor of Physical Therapy and certified ergonomist. The ResQUp allows a fallen individual to actively regain themselves back to a seated position by gradually ascending three manageable 4.5 inch padded horizontal levels. The ResQUp conveniently folds into itself for easy storage, is made of strong and lightweight material, and is affordable for clinic, home, or hospital use. The ResQUp helps fallen individuals to help themselves get up from the floor and enhances their personal dignity while possibly preventing a potential lifting injury of a caregiver. Mobility and strength training are additional ResQUp benefits. Visit www.safepatientsolutions.com for more information about fall recovery, fall prevention, fall assessment, and safe patient handling.



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“For someone who spends most of their life in a chair, the quality of that chair can determine the quality of their life.” – Martina Tierney Occupational Therapist & Clinical Director at Seating Matters.

Seating Matters are proud to be a contracted Supplier to the Department of Veteran Affairs. Get your FREE copy of The Clinician's Seating Handbook by Martina Tierney OT (worth \$27.95) at www.seatingmatters.com/handbook.

Patient Safety Matters!

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Our equipment is manufactured in the US and distributed globally in acute care, LTC, LTAC, and homecare settings. Learn more at sizewise.com.



SPH Medical
949-887-2225
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SPH Medical “Reducing Risk and Improving Outcomes”

Our core focus is Safe Patient Handling! Let us help you create a sustainable program.

Education and Program Solutions - SPH Medical provides solutions and services to help healthcare facilities implement evidence based mobility programs that include validated patient assessment tools and protocols to improve patient outcomes, reduce falls, and reduce risk of caregiver injury. Our focus on process change and staff education provides dramatic results and the needed support required to implement a new assessment process, mobility protocol, or task specific solutions. Our lead clinical consultants have 10-15 years of experience implementing successful programs and have co-authored industry leading patient assessment tools.



SUREHANDS Lift & Care Systems
800-724-5305
www.surehands.com
info@surehands.com

SUREHANDS® has been providing safe lifting and transferring solutions for the last 30 years. Patients and caregivers in both professional and home environments benefit from the many selections available that allow them to accomplish the normal activities of daily living in a safe and easy manner. A versatile selection of transferring solutions that meet individual goals include: overhead ceiling mounted lift systems, wall lifts, mobile units as well as pool lifts. Overhead lift systems with multi-directional rail options make it possible to overcome most architectural barriers. The SUREHANDS® Body Support and Slings are designed for users and caregivers to maximize abilities and function. SUREHANDS always places the users' needs and safety first while offering the best long term transferring solutions.



Tollos
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Since 1989, Tollos has been dedicated to expanding our products & services to meet the evolving needs of the healthcare facilities we serve. We hope you'll find Tollos as memorable as the quality, innovation and expertise we bring to every customer. Tollos means the industry's leading "one call" provider of quality, institutional safe patient handling solutions.

Our products are carefully engineered for the safe and comfortable patient transfer process, for both patient and caregiver, with the end result being the reduction of injuries related to these tasks, and significantly reduce associated costs such as workers compensation, insurance premiums, employee absenteeism, etc.



TransMotionMedical, a Division of Winco Mfg. LLC
352-854-2929
www.transmotionmedical.com
info@transmotionmedical.com

TransMotion Medical is a Division of Winco Mfg., LLC, an Ocala, FL based company with a 70+ year history of manufacturing quality clinical furnishings. Designed with the patient and caregiver in mind, our TMM Series Stretcher-Chairs feature pendant-controlled powered positioning providing stress free patient positioning for staff. Our "One Patient, One Surface"™ concept allows patients to travel from pre-op to procedure to recovery on the same device reducing or eliminating patient transfers and the associated risks. TransMotion Medical recently began distribution of the Stretchchair® line of versatile Bariatric Stretcher-Chairs offering powered height and infinite recline to achieve lay-flat positioning for lateral transfers with patients up to 1000 pounds. Winco and TMM: Enhancing the patient & caregiver experience. To learn more visit www.transmotionmedical.com or call 352-854-2929.



Vancare, Inc
800-694-4525
www.vancare.com
info@vancare.com

Vancare has been serving the Safe Patient Handling market with quality, American-made products for over 25 years and takes great pride in being technology leaders within the industry.

We proudly supply and manufacture floor lifts, ceiling lifts, and patient transfer devices, handling the lightest transfer up to your 1000 pound bariatric patient needs. Vancare has been able to do all of this and remain as leaders by truly listening to our customers' needs and requirements and acting on them. Treating the customer the way they deserve as part of our Vancare family is what we do.



Visioning HealthCare Inc.
941-907-3268
www.VHCSafetyCulture.com
info@visioninghealthcare.com

A leader in safe patient handling and movement (SPHM) consulting and education in the USA, Visioning HealthCare (VHC) is the only company in its field accredited by the American Nurses Credentialing Center (ANCC) to provide continuing education for nurses. Our multi-professional consultants provide extensive experience in creating a culture of safety, as well as specialist knowledge in acute and long term care, bariatrics, wound care, and physical therapy. VHC's comprehensive, vendor neutral risk assessment provides a blueprint for the implementation of a successful and sustainable SPHM program. VHC offers a variety of tools to help excite your team about creating a culture of safety and make education a memorable experience. For more information on how to get started, whether it be a full program, a lift team, a risk assessment, or general consulting advice visit www.VHCSafetyCulture.com.



VitalGo Inc.
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www.vitalgosys.com
info@vitalgosys.com

VitalGo is best known for our award winning, flagship product the "Total Lift Bed™". The TLB's patented and unique features allow a caregiver to provide 24 hour early mobility potential at the push of a button. The patented "Weight Bearing Control System™" allows the care giver access to important data never provided before. This feature combined with patented electric moving footboard, bio feedback display, full upright 82" sleep deck, trendleburg, chair mode and up to 1000lb capacity make the "Total Lift Bed™" a first and one of a kind product. VitalGo has more exciting products in the pipeline and you can get updates on those via our website or social media pages.



Wy'East Medical
503-657-3101
www.wyeastmedical.com
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Wy'East Medical is the leader in zero lift products for healthcare ergonomics and has been offering state-of-the-art Safe Patient Handling systems to medical centers and healthcare facilities since 1989.

Primary benefits of Wy'East products include a dramatic reduction of the risk of staff back injuries related to moving patients into and out of bed, as well as boosting and repositioning in bed.

Wy'East's high-compliance products — including the Pink Slip®, a friction-reducing device, and the TotalLift, a patient transfer chair — are well-known in medical centers across North America.



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THE TRUTH REVEALED ABOUT LIFT TEAMS

By Manon Labreche, PT, CEAS II



Lift team programs have been around for decades, but unfortunately, they often fail to get the recognition they deserve and there continues to be many misconceptions about them. Successful lift team programs not only have an impact on healthcare worker's injury reduction, which can be as high as 70%, but they can:

- Enhance patient safety
- Prevent falls
- Promote skin integrity
- Assist with early mobility
- Increase patient satisfaction
- Impact staff retention/recruitment
- Assist with bariatric care

With all these benefits, why don't more facilities have lift team programs?

One of the barriers to starting a lift team program could be the financial constraint of paying for extra staff members. However, another barrier is often a lack of buy-in and support from senior management since there are many negative myths about lift teams. Perhaps it is time to dispel these myths.

Just as safe patient handling programs have shifted through the years from manual lifting to utilizing equipment, the same should hold true for your lift team program. In order for your program to succeed, the lift team must have all the resources available to ensure they meet safe patient handling best practices and support your facility's no-lift or minimal lift policy.

The choice should not be to *either* start a lift team program *or* purchase equipment. Your facility should have all the components of a safe patient handling program *plus* have a lift team. Not doing so will only set the lift team up for failure. Having your lift team manually lift patients will continue this trend toward the negativity surrounding lift team programs.

Safe patient handling programs should include the following components:

- Lift equipment
- Educational programs
- Buy-in and support
- Peer leader programs
- Ownership
- Outcome measures
- Lift Team

Lift teams should be *one* component of your safe patient handling program, but it should not be the *only* component.

Many ask, “Why have a lift team program if you have all the *other* components of a safe patient handling program?” The answer is simple: Your lift team can assist with the buy-in and support of front line staff, help to overcome the typical barriers of safe patient handling and mobility (SPHM) programs, and continue to grow your program.

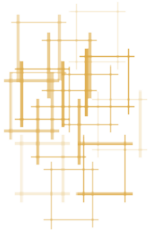
The choice should **not** be to *either* start a lift team program *or* purchase equipment.

The following should be the focus of your lift team:

- Coach and mentor staff on the use of equipment
- Educate staff at the bedside on SPHM practices to ensure patient safety
- Assist with the maintenance and inventory of the lift equipment to ensure it is readily available, accessible, and in proper working condition
- Work with the unit-based peer leaders to enhance their skills and knowledge
- Train new employees on safe patient handling and equipment
- Advocate for patient and staff safety

Moving patients is a skill and having a lift team whose primary job function is to move and handle patients provides your organization with a high level of SPHM expertise. Having such a highly skilled team to move patients can also have a big impact on patient safety, not to mention reduce patient anxiety and pain while they are being moved. The lift team is one of the few teams that follow patients throughout their length of stay, which is a great way to increase patient satisfaction.

If you are considering starting a lift team program at your facility, it is your duty to ensure that your lift team has all the resources necessary to support SPHM. Simply hiring strong men to manually lift patients will focus the cause of injuries on them and portray a negative image that only strong men can move patients. Such perceptions are what give lift teams a negative image and doom them to failure.



PRODUCT FEATURES

This section of the vendor directory is designed to help you find specific types of equipment, services, or resources based on type. Our current categories include the following:

- Ceiling Lifts (p 36)
- Mobile Lifts (p 38)
- Friction Reducing Devices (p 40)
- Early Mobility (p 41)
- Car Transfer (p 42)
- Consultants (p 42)
- Patient Transport (p 44)
- Task Specific Solutions (p 44)
- Pressure Ulcer Prevention (p 45)
- Slings (p 45)
- Bathing/Showering/Toileting (p 47)
- Falls Prevention (p 48)

Are there products you would like to see featured?

Do you have products to feature?

Call (941-323-0622) or email (sthomas@sphmjournal.com) Sarah Thomas at the *International Journal of SPHM* to be included next year!

CEILING LIFTS



Product Name: Vander-Track II

Product Information: VANCARE ceiling lifts include the Vander-Track II fixed and bariatric models, as well as a line of portable ceiling lifts. All are designed to safely transfer a person to and from their bed or wheelchair. Caregivers will find them easy to use and will appreciate how they help to prevent injury to those they are transferring as well as themselves.

See company listing on page 29 (Vancare Inc).



Product Name: UNILIFT Ceiling Lift

Product Information: The UNILIFT system consists of various rails, curves, and transverse mounted permanently to the ceiling to fit the dimensions of any room, and offers system expandability.

See company listing on page 17 (Barrier Free Lifts, Inc).



Product Name: Guldmann GH3 Patient Lifts Systems

Product Information: Guldmann manufactures and supplies quality ceiling mounted Patient Lifts for patient moving and handling, improving the daily life of the Disabled and Caregivers in hospitals and rehab institutions.

See company listing on page 18 (Guldmann Inc).



Product Name: Hoyer® Elara™

Product Information: The Hoyer Elara ceiling lift emphasizes safety, reliability and ease of use. Its signature Hoyer Halo™ illuminating end panels create a warm glow to help patients sustain natural circadian rhythms while caregivers perform vital tasks in a safely lit environment. Its extensive lifting range also makes it suitable for a variety of settings.

See company listing on page 24 (Joerns Healthcare).



Product Name: Amico GoLift Patient Lift

Product Information: The Amico GoLift is an ideal ceiling lift/hoist system designed for routine transfers of patients. It is the world's smallest 700 lb patient lift and weighs less than 10 lbs!

See company listing on page 14 (Amico Mobility Solutions Corporation).



Product Name: Vanderlifts and Vera Lifts

Product Information: VANCARE offers a wide array of full body, sit-to-stand, and bariatric mobile floor lifts to safely transfer people while significantly reducing the risk of injuries among caregivers. Our assortment includes models that accommodate people weighing up to 1000 lbs.

See company listing on page 29 (Vancare Inc).



Product Name: Wy'East Mobile Lifts

Product Information: Lifts from Wy'East include Vista, manual assist standing aid; Summit, powered moderate assist standing aid; Aerial, powered maximum assist lift; and MultiLift550, motor-assisted mobile patient lift.

See company listing on page 30 (Wy'East Medical).



Product Name: LEXA Patient Lift

Product Information: For individuals with limited mobility, the Floor Model Lift provides ergonomically correct lifting from any position and fulfills nearly all conceivable requirements.

See company listing on page 17 (Barrier Free Lifts).



Product Name: Invacare® Premier Series Lifts

Product Information: The Invacare® Roze® Stand-Assist Lift and the Invacare® Jasmine™ Floor Lift are easy to use, highly maneuverable and offer premium features for safe, secure and simple transfers.

See company listing on page 22 (Invacare Corporation).

Product Name: ResQUp™ Patient Lift



Product Information: The ResQUp™ is an ergonomically designed fall recovery device for use by caregivers who wish to safely and simply assist patients up to a seated position following a non-injurious fall.

See company listing on page 26 (Safe Patient Solutions LLC).



Product Name: Guldmann GL5 Mobile Lifter

Product Information: Guldmann manufactures and supplies the GL5 Mobile Lifter for patient moving and handling, improving the daily life of the Disabled and Caregivers in hospitals and rehab institutions. Max. weight capacity 450#.

See company listing on page 18 (Guldmann Inc).



Product Name: LiftMate Low/High Patient Lift

Product Information: The mobile LiftMate smoothly, securely and easily lifts patients onto any exam table or elevated procedural surface, reducing falls and injuries to patients and clinicians. LiftMate is safe, battery-powered and easy to use.

See company listing on page 17 (The Brewer Company).



Product Name: HoverJack® Air Patient Lift

Product Information: In the event of a patient fall, the HoverJack inflates to lift the patient in supine position from the floor to bed/stretcher height for easy lateral transfers back to bed.

See company listing on page 20 (HoverTech International).

FRICTION-REDUCING DEVICES



Product Name: HoverMatt® Single-Patient Use (SPU) Air Transfer System

Product Information: Designed for all-day care, the HoverMatt SPU makes patient transfers, boosting, proning and positioning easier by reducing the pull force required to move a patient by 80-90%. Reusable version also available.

See company listing on page 20 (HoverTech International).



Product Name: Pink Slip Slide Sheet

Product Information: A recyclable, affordable device for safe patient handling, the Pink Slip® Slide Sheet is a friction-reducing device using HD Poly Warm-Touch Technology to provide one of the lowest slip index ratings on the market.

See company listing on page 30 (Wy'East Medical).



Product Name: PolyGlide Slide Sheet

Product Information: PolyGlide Slide Sheets make life easier on caregivers while reducing costs and exposure to injury. Available in reusable and single patient use, the reusable slide sheets can be laundered over 150 times.

See company listing on page 16 (Bainbridge International Inc).



Product Name: Rollboard

Product Information: Our Patented “Heat Sealed” GOLD Rollboard for lateral transfer is 100% Made in USA. Needle and thread stitching has been eliminated and our advanced Anti-Microbial additives emit silver ions for the life of the product keeping materials fresh and clean.

See company listing on page 24 (McAuley Medical).



Product Name: AirPal Air-Assisted Lateral Patient Transfer System

Product Information: The AirPal transfer system has increased patient comfort and reduced handling injuries for 30 years. Order AirPal TransferPads - Reusable or Disposable - for the highest quality at the lowest price!

See company listing on page 12 (Airpal®, Inc.).

EARLY MOBILITY



Product Name: Wy'East Medical TotaLift

Product Information: The TotaLift transfer chair offers the opportunity to laterally transfer the patient from bed to stretcher, then gently convert to a treatment chair in preparation for testing the patient's ability to bear weight.

See company listing on page 30 (Wy'East Medical).



Product Name: RoWalker

Product Information: The RoWalker is the gold standard of Patient Mobility. Hospitals can improve mobility scores, progress patients safely and more effectively while reducing falls and eliminate pulling a wheelchair behind your patients. This non-powered ambulation is used by nurses and therapists alike. The RoWalker has seat flaps and all needed accessories (O2, IV, Basket, Harness).

See company listing on page 28 (SPH Medical).



Product Name: Universal Mobility Coach System (UMCS)TM

Product Information: The UMCSTM is a revolutionary SYSTEM of Mobility sling solutions for Rehabilitation with SPHM across the continuum of care. Multiple lifts, multiple transfer functions - Maximize mobility with just ONE system!

See company listing on page 20 (Inspire Outcomes LLC).

CAR TRANSFER



Product Name: Vanturn

Product Information: VanTurn increases self-confidence in residents who are able to use their own ability, which results in both psychological and physiological advantages to everyone involved. The resident's rehabilitation will improve their quality of life, while bringing a safer work environment for the caregiver.

See company listing on page 29 (Vancare Inc).



Product Name: HoverJack® Air Patient Lift and HoverMatt® Air Transfer System

Product Information: The HoverJack can be used in combination with the HoverMatt to safely and easily extract a patient from a vehicle.

See company listing on page 20 (HoverTech International).



Product Name: Wy'East Medical MultiLift550

Product Information: The power and flexibility of the MultiLift550 make it the perfect solution for car transfer — from wheelchair to front seat — for anyone with a disability or reduced mobility.

See company listing on page 30 (Wy'East Medical).

CONSULTANTS



Product Name: Visioning HealthCare, Inc.

Product Information: Focused on patient and staff safety, the name of the company reflects everything our clients want for their patients and staff, a vision of achieving high quality patient care based upon the best evidence available, within a culture of safety, compassion, and fiscal responsibility

See company listing on page 30 (Visioning HealthCare Inc.).



Product Name: HELPSM Healthcare Ergonomic Lifting Program

Product Information: HELPSM Healthcare Ergonomic Lifting Program provides customized consultative services focused on customer specific needs to maximize safe patient handling outcomes.

See company listing on page 20 (HoverTech International).



Product Name: Invacare

Product Information: Invacare offers Safe Patient Handling programs tailored to your needs, including webinars, on-site consultation, staff training, lifts and slings, and more.

See company listing on page 22 (Invacare Corporation).



Product Name: Atlas Lift Tech

Product Information: Atlas is transforming the way healthcare organizations deploy and manage SPHM programs. Our mission is to reduce caregiver injury, improve patient safety, lower costs, and produce a sustainable culture of safety.

See company listing on page 16 (ATLAS Lift Tech).



Product Name: Diligent Consulting

Product Information: Only Diligent, from ArjoHuntleigh, a division of the Getinge Group, a global leader in SPH&M can guarantee at least a 60% reduction in patient handling injuries. To learn how, or to get a FREE risk assessment for your facility, call +1.888.312.2756 or email us at Diligent.Administrator@Getinge.com

See company listing on page 14 (ArjoHuntleigh & Diligent Consulting).

PATIENT TRANSPORT



Product Name: Wy'East Medical TotaLift

Product Information: The TotaLift transfer chair moves patients laterally from bed to stretcher without any lifting on the part of the caregiver, then converts easily from a horizontal stretcher to a comfortable chair.

See company listing on page 30 (Wy'East Medical).



Product Name: Bariatric Sorrento

Product Information: Clinically proven to enable early mobilization, reduce manual handling injury, prevent falls and sliding, improve posture and function, and reduce pressure injuries by 88%. Get your FREE guide to seating bariatric clients www.seatingmatters.com/handbook

See company listing on page 26 (Seating Matters).

TASK SPECIFIC SOLUTIONS



Product Name: Q2Roller® Lateral Turning Device

Product Information: The Q2Roller® is an inflatable lateral turning device that easily turns patients without manual lifting or pulling, providing pressure relief, reduction of friction and shear, and protection against staff injury.

See company listing on page 20 (HoverTech International).



Product Name: Hercules Patient Repositioner™

Product Information: Hercules Patient Repositioner allows one caregiver to safely reposition a patient while saving both their back and the patient's dignity. With only the touch of a button, a soft sheet pulls the patient up in bed via an easy-to-use drive.

Watch the video at sizewise.com/sphm.

See company listing on page 28 (Sizewise).

PRESSURE ULCER PREVENTION

Product Name: Invacare® Glissando™ Gliding Mattress



Product Information: Featuring a patented gliding layer between two layers of hi-resiliency polyurethane, the Invacare® Glissando™ mattress moves with the resident as the bed is articulated to help reduce friction and shear which can contribute to pressure ulcers.

See company listing on page 22 (Invacare Corporation).

SLINGS



Product Name: A-SitStandSWWU

Product Information: Our SitStand Belts can be ordered to fit any powered SitStand Lift made and sold in the US. Our belts are wipeable, saving you cost on laundry and having to purchase multiple pieces. We recommend a set of three belts per lifter. Made in the USA with 3 year unlimited warranty.

See company listing on page 12 (Alpha Modalities LLC).



Product Name: Vancare Slings

Product Information: VANCARE full body slings comfortably accommodate the individual being transported, and are easy to use and clean for the caregivers. We offer a large selection with custom options available, including slings capable of safely transferring people of most any weight.

See company listing on page 29 (Vancare Inc).



Product Name: HoverSling® Transfer and Lift Device

Product Information: The HoverSling® combines HoverMatt and sling technology into one product, allowing a seamless transition for lateral transfers and overhead lift transfers, utilizing one product that can stay with the patient.

See company listing on page 20 (HoverTech International).



Product Name: Invacare Slings

Product Information: Slings from Invacare come in a wide array of styles to meet a variety of client needs. Designed to facilitate transfer, Invacare slings are known for durability and safety.

See company listing on page 22 (Invacare Corporation).



Product Name: Guldmann Patient Lift Slings

Product Information: Guldmann manufactures and supplies a wide variety of patient slings to move and transfer patients, to reposition and turn in bed and to assist in many clinical applications.

See company listing on page 18 (Guldmann Inc).



Product Name: Lavin Lift Straps™

Product Information: Specialty Disposable and Reusable straps designed to provide limb suspension for procedures requiring angles and elevation safely, quickly and comfortably. New multi-size straps reduce inventory. New medical grade fabric.

See company listing on page 24 (Lavin Lift Straps™).



Product Name: Amico Patient Lift Slings

Product Information: Amico slings are designed to comfortably and securely support the patient during lift and transfer procedures. All slings are manufactured in-house and can be customized on demand.

See company listing on page 14 (Amico Mobility Solutions Corporation).



Product Name: Single Patient Use Slings, Sheets and Sliders

Product Information: Reduce Infections and costly sling loss. SPH Medical offers the broadest line of disposable products in the industry; from small through bariatric sizes. Our universal slings and sheets are compatible with all lift manufacturers using hook and loop style slings. Contact SPH Medical 1-844-3-SPHMED or www.sphmedical.com

See company listing on page 28 (SPH Medical).



Product Name: Universal Mobility Coach System (UMCS)TM

Product Information: The UMCSTM is a revolutionary SYSTEM of Mobility sling solutions for Rehabilitation with SPHM across the continuum of care. Multiple lifts, multiple transfer functions - Maximize mobility with just ONE system.

See company listing on page 20 (Inspire Outcomes LLC).

BATHING/SHOWERING/TOILETING



Product Name: Invacare[®] TheraPureTM Bathing Systems

Product Information: Invacare offers the only tubs in long-term care featuring patented PipelessTM Technology for a quieter, cleaner, more luxurious bathing experience. Remove up to 99.9% of bacteria after each use in five minutes or less.

See company listing on page 22 (Invacare Corporation).



Product Name: SUREHANDS Lift & Care Systems

Product Information: Specializing in lift & care[®] systems for both home care and professional settings, SUREHANDS also offers a mobile, battery-operated, height-adjustable shower/bath trolley that is compatible with all SUREHANDS[®] lift systems.

See company listing on page 28 (SUREHANDS Lift & Care Systems).



Product Name: Invacare Falls Prevention Programs

Product Information: Invacare offers Falls Prevention programs tailored to your needs, including webinars, on-site consultation, staff training, lifts and slings, and more.

See company listing on page 22 (Invacare Corporation).



Product Name: Universal Mobility Coach System (UMCS)TM

Product Information: Mobility is the answer to reducing falls. The UMCSTM provides more mobility solutions than any other system: Improve confidence and strength with increased mobility and reduce patient falls!

See company listing on page 20 (Inspire Outcomes LLC).

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A Practical Guide to Bariatric Safe Patient Handling & Mobility

*Improving Safety and Quality for
the Patient of Size*

Susan Gallagher, PhD, RN

*“Referring to obese individuals as a “special patient population” is enigmatic in this context because, as the most recent data suggests, as many as 80% of Americans living in the United States are overweight or obese, with 4% to 6.4% severely or morbidly obese. This raises the question of when the exception becomes the rule. At what point do we recognize **this is the patient population**, not a special patient population, and then address SPHM opportunities in caring for a special patient population who also happens to be obese?”*

Susan Gallagher, PhD, RN

Dr. Gallagher is an international speaker, researcher, and author committed to improving safety and dignity for people of size and those who care for them.





Image used with permission from Sizewise.

THE KEY TO BARIATRIC SAFE PATIENT HANDLING AND MOBILITY SUCCESS: TECHNOLOGY AND EQUIPMENT IN PREPLANNING FOR CARE

By Susan Gallagher, PhD, RN

At the heart of bariatric safe patient handling and mobility (BSPHM) is safety and dignity for patients/residents and healthcare workers (HCWs). Although there are many components to BSPHM processes, technology is the key to bariatric safety and dignity. Research suggests that barriers to bariatric care can be directly linked to bias toward the person of size. Part of this bias occurs because HCWs feel ill prepared to deliver evidence-based, meaningful care that is satisfying to patients/residents and HCWs. For instance, consider the otherwise healthy 350-lb woman with a BMI of 52 who is recovering from abdominal surgery in the acute care setting. Because of incisional pain, she is unable to turn or reposition herself in the standard-sized bed. Further, she is unable to sit at the side of the bed, stand, or walk to the standard-sized toilet. Incontinence and immobility are becoming clinical challenges. This patient's weight and weight distribution interfere with the ability to provide a required standard of care unless there is access to size-appropriate technology. Without size-appropriate

technology, this young woman is at risk for pressure injury, incontinence-associated dermatitis, fall-related injury, thrombotic events, and more.

Few hospitals in the United States and globally have a plan in place to manage the complex needs of this high-risk patient population. The need to design criteria-based protocols that include policies and procedures is increasingly important in all healthcare settings. More than 70% of Americans living in the United States are overweight or obese. Clinicians in home, hospital, outpatient, long-term care, and acute rehabilitation settings express concerns about caring for the larger, heavier individual. Few have appropriate resources to ensure safe, seamless intervention. The reasons for these barriers are numerous. For example, some facilities have bariatric protocols that address care of the patient undergoing metabolic (bariatric) surgery, some have a safe patient handling and mobility (SPHM) protocol, and a few have a general bariatric protocol that addresses the overall needs of the patient whose weight interferes with the ability to provide basic patient care. Most have not considered the need for a structured, evidence-based BSPHM protocol. This lack of preplanning lends to a practice that is largely anecdotal without consistency or a scientific foundation.

Preplanning is fast becoming important to all patient populations and is the process of having tools and resources available and in place before the individual arrives at the healthcare system. This applies to any setting and could include the clinic or primary care office as well as the emergency department or post-acute setting. Before the time of bariatric policies and procedures and timely access to size-appropriate technology and equipment, HCWs would provide reactive care. Preplanning, often executed through criteria-based protocols, is designed to be available to HCWs for immediate use and encourages a more active response to patient/resident care needs.

Designing a meaningful BSPHM protocol is dependent on an informed and motivated interdisciplinary team. Although technology is key to

...having a plan in place to manage the specific needs of a complex patient serves to improve clinical outcomes.

successful SPHM, a BSPHM protocol must be more than adapting a standard SPHM program by way of adding bariatric technology. BSPHM across the continuum includes attention to vascular access, skin and wound considerations, airway and ventilator management, resuscitation efforts, activity and mobility, catheter placement, diagnostic studies, pain control, social and emotional concerns, and more, based on the discipline or setting involved. Clinical success in each of these tasks and activities is best served when size-appropriate SPHM processes, including technology, are in place. A comprehensive interdisciplinary BSPHM strategy that specifically addresses risks associated with caring for the person of size should include the following components:

- Size-sensitive SPHM team – An interdisciplinary committee comprised of interested individuals from a variety of backgrounds that reflect the specific needs of the obese person
- Size-appropriate policies and procedures that include a criteria-based protocol or preplanning algorithm for the use of bariatric equipment – A tool designed to serve as a recipe for timely, appropriate BSPHM strategies that includes access and training
- Competency-based skill set for HCWs that includes use of bariatric technology, equipment, and more – Specialized training developed to support and sustain use of BSPHM technology and equipment in common and unique patient care situations
- Outcome measurement opportunities that link bariatrics, SPHM, and safety initiatives – Monitor improvement of care parameters associated with use of BSPHM strategies and seek to identify opportunities to revise/improve the BSPHM protocol

Some suggest an individual who can represent a person of size is essential on the planning team. The value of this person is that he or she understands the lived experience of the person of size and can share the relevance of an idea to clinical practice. Regardless, having a plan in place to manage the specific needs of a complex patient serves to improve clinical outcomes. Further, preplanning serves to promote a safe, dignified experience for both patient/resident and HCW in a cost-efficient manner.

BARIATRIC SOLUTIONS

The bariatric solutions chart below is designed to help easily identify companies that offer bariatric solutions for a variety of safe patient handling and mobility needs.

Company	Ceiling Lift	Mobile Lift	Bed	Sit-to-Stand	Friction-Reducing Devices	Slings	Transport/Transfer	Seating	Mobility
Alpha Modalities LLC						●			
The Brewer Company		●					●		●
EZ Way, Inc.	●	●		●	●	●	●	●	●
Guldmann Inc	●	●				●			
HoverTech International					●	●	●		
Joerns Healthcare	●	●	●	●	●	●	●	●	●
TransMotion Medical							●	●	●
Vancare Inc	●	●				●	●		



ADVERTISER INDEX

Air-Matt Inc	12
Airpal®, Inc	12, 41
Alpha Modalities LLC.....	12, 13, 45, 53
Amico Mobility Solutions Corporation	14, 15, 37, 46
ArjoHuntleigh & Diligent Consulting.....	14, 43
The Association of Safe Patient Handling Professionals	14
ATLAS Lift Tech	16, 43
aXtraHand LLC.....	16
Bainbridge International Inc.....	16, 40
Barrier Free Lifts, Inc	Inside Front Cover, 17, 37, 38
The Brewer Company	10, 17, 39, 53
Encompass Group	17, 19
EZ Way, Inc.	18, 53
Guldmann Inc.....	18, 37, 39, 46, 53, Back Cover
Hill-Rom, Inc	18
HoverTech International	20, 21, 39, 40, 42, 43, 44, 45, 53
Human Care USA.....	20
Inspire Outcomes LLC.....	20, 41, 47, 48
International Journal of SPHM	4-5, 22
Invacare Corporation.....	22, 23, 38, 43, 45, 46, 47, 48
Jamar Health Products, Inc	22
Joerns Healthcare	24, 37, 53
Lavin Lift Straps™	24, 46
McAuley Medical, Inc.....	24, 40
Medline Industries, Inc.....	25
Midmark Corporation	25, Inside Back Cover
MIP INC	25
REDpoint International, Inc	26, 27
Safe Patient Solutions, LLC	26, 39
Seating Matters	26, 44
Sizewise.....	28, 44
SPH Medical.....	28, 41, 47
SUREHANDS Lift & Care Systems	28, 47
Tollos.....	29
Transmotion Medical.....	29, 53
Vancare, Inc.....	29, 32, 36, 38, 42, 45, 53
Visioning HealthCare Inc.....	30, 31, 42
VitalGo Inc.....	30
Wy'East Medical	30, 38, 40, 41, 42, 44

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