VENDOR DIRECTORY & RESOURCE GUIDE

2023



The State of SPHM

Alphabetical Company Listing of Safe Patient Handling, Mobility and Falls Management Products and Services

Voice of the Vendor

The Chicken and the Egg-During an Egg Shortage

Product Features for Specific Solutions

Smart Tips From Smart Leaders



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Slip Tube



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Car Extraction Stand-Aid







Wy'East.



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THE STATE OF SPHM

Welcome to the 2023 Vendor Directory. Whether you are a vendor, the leader of a health care facility, a researcher, a clinician, or an SPHM Leader, you have all seen so many changes in the SPHM industry this last year. But, as we all know, health care does not stand still. I always remember when, as a student nurse, a tutor told my colleagues and myself that if we couldn't deal with change, then health care was not the place to work. And she was right. Like many of you, I don't believe in change for the sake of change. But I am so pleased that the changes we have seen in the SPHM industry and are working toward are great examples of change for progress.

The vendors have been one of the groups that are always making changes and adapting to the needs of their clients. Most are very open to ideas from the end users of their products. I always enjoy speaking to them at this time of year when the *Vendor Directory* is being put together. I hear about their new products, what is coming in the future, their successes, and how they are looking to share their message with everyone in the next 12 months. I would also like to take this opportunity to welcome first-time advertisers into the 2023 *Vendor Directory* and thank our regular supporters, all of who are eager to share their products with you here and at forthcoming conferences.

It also gives me an opportunity to find out who has merged with whom and who has changed employers, but the most exciting time is when I find out which new technologies are launching in the next year. Some of the vendors advertise here in this *Directory*; others, in the Journal; and some are not quite there yet, but they have an exciting vision for the future. The partnership between vendor and client is strong, and it is so encouraging to see their inclusion in conferences where they are being encouraged to present their technologies using an approach that has an immediate problem-solving benefit to potential customers. I am happy that my team was integral in starting this trend.

We are also seeing a change in how health care facilities are addressing the inclusion of safe patient handling in their patient safety programs. Instead of working on safe patient handling, early and continuous mobility, and falls prevention and management as separate initiatives, the innovative few are leading the way in developing a model of integration of all 3. This approach

makes total sense for several reasons. First, we are battling with staff shortages and no longer have the luxury of having a safe patient handling unit leader, a mobility unit leader, and a falls unit leader. Second, all 3 initiatives come under the same umbrella of patient safety, with staff safety being firmly rooted in all three. Third, after the pandemic, many health care facilities do not have the funds to be financing all 3 programs.

But this is where the fourth reason for the integration makes total sense. Innovative organizations are recognizing that the solutions to the issues in all 3 programs overlap, particularly when looking at purchasing new technologies.

Take, for example, a mobile floor-based lift. A mobile floor-based lift is able to safely and comfortably transfer a fully-dependant patient from bed to chair in a comfortable and safe way. Some models of that same technology can also be adapted to assist with mobilizing a patient, and for the patient found on the floor after a fall, the same technology can be used to transfer the patient from the floor to a chair or bed. Suddenly, with 3 groups working together, they realize that one solution can help all of them meet their goals, and many may already have some of the technology they need. One Investment-Three Solutions.

Which leads me to the changes we have made here in the *Vendor Directory*. For those who are not familiar with the *Directory*, it is published by Visioning Publishers, the same company that publishes the *International Journal of SPHM & Falls Management*. We decided to include all 3 subject areas (safe patient handling, mobility, and falls management) in the *Vendor Directory* this year, because there are more commonalities than there are differences in each area, particularly in the technology field. In the current health care culture, it is also important to become more resourceful in order to preserve what we have already accomplished – which, by the way, is a lot – but also to build on this in a way that recognizes the staff shortages, the lack of free time staff have, and for many, the different styles of learning.

The International Journal of SPHM & Falls Management is now enabling all subscribers of the new individual subscription to access all previous issues of the Journal, making it easier and quicker to find and access what you need to stay up to date. From June 2023, we will also have the articles available in audio for those of you who prefer to get your information that way. We also have podcasts available for you to hear more from the authors.

We have an SPHM Awareness Summit that occurs over several time slots throughout April to allow people to watch at their convenience as part of International SPHM Awareness month. We also have a dedicated subscriber Facebook group to get your questions answered and communicate with your colleagues.

I think the message is clear to all who are reading this. To build upon the success of the past SPHM pioneers, we need to embrace change rather than resist it. We cannot expect everything to go back to the way it was prepandemic. The world has changed and we must change with it.

As long as we remember that, the state of SPHM will remain strong.

Heather

Heather Monaghan, MHSc, RN



Do you want to find out more from authors, leaders and experts in the SPHM industry?

Subscribe to the International Journal of SPHM at https://SPHMjournal.com and access our podcasts as part of your journal subsciption.

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Listen to the January and February podcasts first by visiting the journal homepage.



FROM FLOOR TO CEILING WE GOT YOU COVERED

WE AT VANCARE KNOW THAT NOW MORE THAN EVER, STAFFING IS A MAJOR ISSUE. LET US PROVIDE YOUR FACILITY AND CAREGIVERS THE RIGHT TOOLS FOR THEIR JOB WITH QUALITY AMERICAN MADE EQUIPMENT. VANCARE ALSO OFFERS A SAFE PATIENT HANDLING PROGRAM THAT REDUCES COSTS ASSOCIATED WITH INJURIES AND INCREASES PATIENT SATISFACTION AND COMFORT.

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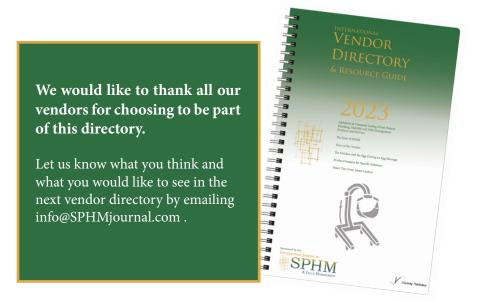


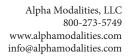
The purpose of the directory is to provide a quick reference guide of key vendors in the industry who work tirelessly to provide us with the technology needed to support healthcare workers with the products and the services to maintain patient and staff safety.

Tell Your Colleagues!

Share a link to the 2023 Vendor Directory and Resource Guide with colleagues via email or social media. Anyone can download the PDF for free from the website at www.sphmjournal.com/vendor-directory.

See page 32 for an Advertiser Index.







Since 1996, Alpha Modalities has been your source for patient slings. Our slings are compatible with all lift systems sold in North America. We design and manufacture reusable, wipeable, and single patient use slings with either loop or clip attachment options. We have our fabrics tested by a third party for breathability, durability, and patient comfort. Our industry leading 3-year unlimited warranty helps to ensure the longevity of your slings. We also offer repair services on out of warranty slings.



Amico Mobility Solutions Corporation 877-462-6426 www.amico.com info@amico.com

Amico Mobility Solutions is a leader and innovator in the medical industry with a line of ceiling mounted patient lifts that best suit the capabilities of healthcare workers. The GoLift is the smallest and most compact patient lift on the market today, weighing only 10lbs and lifting up to 700lbs. Our GoLift is compatible with all pre-existing track systems thanks to our exclusive trolley adapter.

As a privately held company and total manufacturer, we are able to provide a competitive lead time of 10 weeks. This is one of many ways Amico Mobility Solutions is dedicated to ensuring the highest quality in product, communication, and customer provisions. For more information please visit www.amico.com.



Ansell Healthcare 866-764-3327 www.ansell.com/sandel sandel-cs@ansell.com

Ansell offers a broad portfolio of solutions designed to improve safety and infection control for patients and healthcare staff through collaboration with clinical professionals. Solutions within the SANDEL® brand include sharps safety, fluid and trip management, staff and patient ergonomics, never event protection, infection control and room turnover. In addition, Ansell manufactures a wide range of surgical, examination and specialty gloves. AnsellAdvisOR™ is a comprehensive, safety-focused program, conducted by experienced Ansell clinicians, designed to help healthcare facilities improve operating room turnover efficiency and efficacy. The program helps facilities mitigate that risk by identifying opportunities to improve safety, increase efficiency and reduce costs.



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Atlas integrates evidence-based best practices to create a customized mobility solution that meets the needs of care staff and patients. Atlas integrates Mobility Technicians into the hospital up to 24 hours a day. They are available on a scheduled or emergency basis through continuous rounding on the units, as well as in unit and bedside training. Mobility Technicians utilize Atlas' proprietary hardware and software which captures program analytics to demonstrate mobility outcome success to facility leadership. They act as an extra set of hands and become your facility's experts on SPHM policies and procedures, training needs, and all SPHM equipment and devices. In recent peer-reviewed publications Atlas has been shown to reduce HAPIs by 77%, preventable patient falls by 53%, SPHM related costs by 93% and save care staff 4.5 hours in a 12-hour shift.



BAMS Mfg., Co., Inc. David Sverdlik 847-830-4030 prsbams7@gmail.com

Bams Manufacturing started with the Patient Repositioning System (PRS) designed to be used to turn a patient in bed, and laterally transfer them, by using just one caregiver. Following a successful Biomechanical and Clinical Study by the VA Research Center in Tampa, FL, the PRS is now recommended for healthcare facility or homecare use. With the company focusing on developing products designed for ONE CAREGIVER-ONE PATIENT, our latest development is a breakthrough for use with bedridden and low-mobility patients. The Patient Transfer-Treatment Center (PTTC) is a new class of SPH devices built on the patented concept of two-seat patient support, where the second seat is interchangeable and designed to deliver multi-SPH operation directly to a patient supported by a first seat in a suspended position. We are looking for cooperation to accelerate the delivery of these services to patients.



EZ Way, Inc. 1-800-627-8940 www.ezlifts.com sales@ezlifts.com

EZ Way is a family-owned safe patient handling equipment manufacturer headquartered in Iowa. Since 1994 our mission is to develop, market and service the highest quality and most functional patient transferring equipment in the industry. EZ Way's 3 Q's. 1. Quality of Life: EZ Way improves your quality of life by helping you transfer your patients and residents in a safe and dignified manner while protecting your caregivers from the injuries that occur from manual lifting. 2. Quality Equipment: US manufactured and built to last; has the lowest total cost of ownership and the highest bariatric weight capacities in the industry. 3. Quality Service: We have highly trained safe patient handling specialists; free equipment training, demonstrations, and trials; comprehensive evaluations to ensure you have the correct safe patient handling solutions and a 24-Hour Service Hotline.

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Alpha Modalities Wipeable Products

Our wipeable line provides long term cost savings to healthcare facilities that want an alternative to disposables. Backed by a 3-year warranty, Alpha Modalities' solutions have longevity and patient safety in mind.



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Prevention



A-SitStand Series

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BAMS Mfg., Co., Inc. Tel: 847-830-4030

PATIENT TRANSFER-TREATMENT CENTER (PTTC)



PTTC is a new class of SPH devices built on the patented concept of two-seat patient support, where the second seat is interchangeable and designed to deliver multi-SPH operation directly to a patient supported by a first seat in a suspended position.

PTTC is a breakthrough in SPH bedridden patients, requiring only manual patient transfer to and from the first seat. PTTC connection with the first seat and seat engagements mechanized and effortless operation for a single caregiver.

The PTTC multifunctional commode/wheelchair (MC/W) model is an example of utilizing a patented concept.



While falling is most often associated with a physical mishap, the psychological consequences of falling can be life-changing. If you are a professional or informal caregiver of an individual/s who has fallen, or if you have had a serious fall yourself, this site is for you. Find out more about the psychological impact of falling, how the fear of falling can influence lifestyle choices and activities of daily living, and what you can do to help yourself or those you are caring for to live their best life. Start by downloading your FREE copy of "The Fear is Real: 6 Ways the Fear of Falling Can Affect Your Life" and begin your journey into this fascinating and often ignored, aspect of falls management.



IndeeLift 1-844-700-5438 www.IndeeLift.com contact@IndeeLift.com www.facebook.com/indeelift/ www.instagram.com/indeeliftinc/

IndeeLift's are designed to lift fallen patients from the ground without risk of injury to caregivers or their patients. Our professional healthcare units safely raise a fallen individual, weighing up to 500 or 600 lbs., to either a seated or full standing height to provide easy transfers to various seat surfaces such as a wheelchair, commode or shower bench. Designed to maneuver like a traditional dolly, its small footprint allows it to be positioned in many places other lifts simply can't go. The standing function enables patients to stand on the unit and be raised high enough to negotiate a high seat such as a radiology table. IndeeLift is a valuable safe patient handling and mobility tool for use in acute care settings, skilled nursing, senior living centers and rehab units.

inovihealthcare™

Inovi Healthcare, LLC 844-321-5438 www.inovihealth.com customerservice@inovihealth.com

lnovi Healthcare was founded in 2017 by a group of highly experienced SPH professionals in partnership with a leading sling manufacturer. We offer outstanding customer service, exceptional value and innovative solutions.

Inovi supports major health systems across the country with the broadest sling line plus full complement of ceiling lifts, floor lifts, lateral transfer devices, service and project management. We serve hospitals along with long-term care facilities, group homes and home owners as customers. Inovi offers a full suite of online and in-person training, along with clinical support and technical support. We pride ourselves on same-day shipments, and have offices in Baltimore, Minneapolis, San Antonio and West Palm Beach.



TR EQUIPMENT

Safe Patient Handling Equipment
Designed for People





TR Group represents a complete line of patient bathing products ranging from bariatric shower trolleys, reclining shower chairs and baths designed by TR Equipment AB and Rebotec GmbH as well as patient bed transport equipment manufactured by StaminaLift.







www.TRequipment.com

The International Journal of SPHM & Falls Management www.SPHMjournal.com



The International Journal of SPHM & Falls Management (IJSPHM & FM) is a global leader in providing research and knowledge in the areas of safe patient handling, early and continuous mobility, and falls prevention and management. Our goal is to provide our subscribers with different opportunities for learning, recognizing we all have different learning styles. We have introduced podcasts to find out more about the authors and the subjects they have written about. From June 2023 we will be offering an audible version of the journal and for individual subscribers we have a private FB group to share your writing and SPHM & FM problems and solutions. Also, don't forget to join us for our 2 summits in 2023.

To subscribe visit www.SPHMjournal.com and click subscribe on the navigation bar.



One Person

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www.Lavinlift.com
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Lavin Lift Straps[™] unique products and processes work with your existing patient lifters, portable or ceiling, allowing your caregivers to become a one person lift team. Your caregivers using these versatile, safe and secure lift accessories can single handedly perform procedures such as wound care, urinary catheter insertion, rehab exercises, surgical prep or any other procedure that currently requires more than one caregiver. Lavin Lift Re-usable Straps allow the caregiver to lift the lower portion of the patient's body for changing and cleaning a bedridden, incontinent patient. Caregiver injuries and workman's compensation claims go down while caregiver/patient satisfaction as well as (ROI) return on patient lifts go up!

LAVIN LIFT STRAPS ™ are specialty straps made of re-usable, medical grade material designed for assisting caregivers clean and change obese patients or patients that cannot be easily changed and log rolled.



LiftSeat Corporation 877-665-4381 www.liftseat.com info@liftseat.com

LiftSeat Corporation is a US-based company that develops, manufactures, and markets a full line of toilet transfer solutions that reduce falls and increase patient and caregiver safety. Our high-quality power toilet lifts are designed to meet the rigorous clinical requirements of the institutional healthcare markets. Our Powered toilet lifts can be used to significantly reduce the amount of patient transfers from the bedside to the bathroom, improving the patient experience. We also have a full line of homecare products to help people with disabilities to continue to live independently in their homes.

SPHM isn't just an idea...



At Tollos, we pride ourselves in making your life a little easier...

and in making your lifts a little easier.

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IndeeLift Enables Safe Patient Handling, Mobility and Fall Recovery



- · Safely lifts a fallen individual from floor to sitting or standing
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- · Provides standing assist onto radiology and exam tables
- Small footprint for tight spaces and easy storage







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Ruth Lee Ltd is a British manufacturer of training manikins. They have been designing manikins for more than 25 years and in 2020, they were awarded the Queen's Award for Enterprise: International Trade. They have been providing manikins to customers in the US for more than 20 years via Georgia based Rescue Technology. Don't be a dummy and use people in your training! Using a manikin in training lets you learn by mistake and be repetitive, so that your team are competent and confident to provide compassionate and dignified care, whilst safeguarding their own health and safety. Ruth Lee Ltd's range of manikins has been developed with assistance from specialists in the healthcare professions to make sure they meet the needs of your safe patient handling training.



SPH Medical, Inc. 1-844-477-4633 www.sphmedical.com info@sphmedical

SPH Medical, Inc. is a leading supplier of Safe Patient Handling and safety solutions to hospitals and healthcare facilities nationwide. For more than 10 years our team of passionate Safe Patient Handling experts have supported nurses and therapists to lift, transfer, reposition and mobilize patients safely with the common goal of reducing risk of injury to caregivers and improving patient outcomes.

SPH Medical offers a comprehensive portfolio of industry leading ceiling lifts, mobile lifts, and transfer aids along with all of the launderable and disposable slings and accessories to make them functional. Our extensive catalog of single patient use breathable repositioning sheets, air transfer mattresses, and slings are kept in stock to ensure immediate shipping and delivery to facilitate daily patient care.



Tollos 888.363.7224 www.tollos.com customerservice@tollos.com

For more than thirty years, Tollos has helped create a safer, healthier future by providing a broad portfolio of mobility equipment to clinicians and patients throughout North America. In keeping with our history of innovation, we've introduced strategies designed to assist you with implementing and maintaining clinician & patient safety programs. With Tollos as a long-term partner, you can rest assured that we're consistently working to improve outcomes. From repositioning aids to built-in ceiling lifts, all aspects of patient mobility are covered. Let Tollos create a complete program for you as we strive to be your clinical partner of choice.





TR Group represents the most complete line of patient hygiene devices available worldwide including 1,000-pound height adjustable shower trolleys, reclining shower chairs and standard synthetic bedside commodes. Everything is designed with safe patient handling, ease of care and long-lasting life as the core values and purpose.

TR Group also provides an exclusive line of patient bed moving devices manufactured by StaminaLift. With universal compatibility, StaminaLift bed movers can attach to virtually any bed on the market ranging from bariatric or heavy air fluidized beds to standard hospital beds moving them effortlessly over slopes, ramps or extended transports.



Wy'East Medical 800-255-3126 www.wyeastmedical.com

Wy East Medical has been in the business of manufacturing SPHM equipment since 1987. We are a privately owned, 2nd generation family led company dedicated to reducing caregiver injuries and delivering better patient outcomes. Our product lines focus on addressing customer needs, evidence-based practice, and industry advancements. Our equipment continues to support all stages of your mobility programs through existing and new technology regarding patient lifts and a robust line of slings addressing multiple needs. In addition, we offer solutions for unique applications when moving patients, such as a car-extraction lift, and friction-reducing devices that provide value-added features and solutions. Learn more about our full product line of SPHM equipment and services at www.wyeastmedical.com.



Vancare, Inc 800-694-4525 www.vancare.com info@vancare.com

VANCARE has been recognized as a leading manufacturer of ceiling and mobile floor lifts in the US for 30 years. With our innovative products and exceptional commitment to service, Vancare is poised for robust growth. We are committed to providing the world's best technologies and services to the Safe Patient Handling professionals.

VOICE OF THE VENDOR



Here we are in 2023. We made it and have persevered COVID with no real end in sight, accepting that there's no going back to 2019. This is our world now, and the immediate urgency of the pandemic has passed. We continue to drive our collaborative Safe Patient Handling and Mobility mission, despite the challenges that have been presented to us. Supply chain shortages across the globe have caused disruptions to vendor production and delivery times. Vendors are facing price increases due to price hikes in raw materials and international shipping costs. Staffing shortages and burnout are increasing the demand for equipment, and financial pressures in facilities are making it difficult to procure it.

We have found ourselves doing more virtual business and realize many purchasing departments and supply chain managers are relying on web-based procurement, not to mention the variety of virtual meeting platforms we are all using to conduct meetings and demonstrations. The digital business world will continue to accelerate, and we must advance with the trends.

In health care across the board there is greater emphasis on cost justification for labor savings and an increased pressure to do more with less. Facilities are overwhelmed, with their census higher than ever. Because recruitment and retention are a constant challenge, equipment that focuses on saving labor is vital. The effects of these shortages are being felt throughout the entire health care continuum, making it more important for us to persist in our company objectives of continuing to create and offer solutions to help alleviate some of the demand and pressure on our health care employees.

Cracks in the system worldwide have been uncovered, and we continue to pivot as vendors, alongside our health care system, forcing us to rethink and form new strategies. We will keep pursuing innovative solutions to stay competitive, knowing that change teaches us to be flexible and adaptable – something we know all too well in Safe Patient Handling and Mobility. Despite the changes in our world and way of doing business, the end goal is still the same: to provide tools and solutions that assist to reduce a care provider's risk of injury and improve the safety and quality of patient care.

Molly Conner, National Sales Manager TR Group, Inc.



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- VIP Access to the virtual International SPHM Awareness Summit in April 2023 as part of International SPHM Awareness Month
- VIP Access to the virtual International Mobility & Falls Summit in September 2023

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THE CHICKEN AND THE EGG-DURING AN EGG SHORTAGE



There is an ongoing debate when hiring a program director or manager about whether subject matter expertise (technical knowledge and skill) outweighs leadership skills and experience. This raises the question of whether organizations should prioritize finding an individual with program-specific skills, knowledge, and life experience or seek out an individual with the leadership skill to design, manage, and market the program. In a perfect world, this debate would not exist; we would have fostered, mentored, and retained skilled clinicians who are capable leaders. However, in today's competitive job market, more health care providers in a variety of disciplines are leaving the profession or seeking alternative employment. Finding an individual who possesses both technical and historical knowledge, along with key leadership traits, is not realistic. Prioritizing leadership skills is integral to the success of any program.

Why should you prioritize leadership skills and emotional intelligence? The strengths and skills of the program director are reflected within the team dynamic. This synergy is the foundation that transforms actions into achievements. A good leader is capable of remaining fluid and utilizing a variety of skills to address competing priorities while avoiding barriers and mitigating challenges. Having a leader with emotional intelligence promotes a just culture, decreases burn-out, and enhances work-life balance and self-care. Successful program directors coordinate efforts to meet the organization's

goals in the best way while valuing the individuals who make the program a success. Emotionally intelligent leaders balance accountability and responsibility to ensure positive outcomes. Program directors with solid leadership foundations promote positive growth through innovation and creativity. These actions safeguard the team's success and enable the team and organization to achieve benchmarks.

It is important not to minimize the value of subject matter expertise, technical skill, and historical knowledge; they are meaningful and hard-earned skills. However, learning skills and building experience are something every clinician in every discipline has done. Skill acquisition is the foundation of clinical learning. If an individual is driven and has the desire to learn the technical components of the program, then the true debate lies in the comparison between the time it takes to develop technical skill proficiency versus the time to develop leadership skills. A significant challenge is the variety of theories regarding the number of leadership skills, optimal learning modalities, and length of time to reach skill proficiency. Leadership skills are diverse and intricate, often taking a substantial time investment to develop. Most leadership skills are not concrete, frequently involve soft skills, and fail to fit within a prescribed algorithm. This challenge is one of the reasons why it takes less time to reach technical proficiency than leadership skill proficiency.

During this unprecedented staffing crisis, we must invest in the most precious resource we have – people. Our future will look bleak if we fail to develop program directors and managers as leaders, not simply technical experts. In a world where clinical staff are a precious commodity, organizations must look for leaders that will foster the right environment and set the tone for achieving goals. Leadership skills are imperative and, on balance, outweigh technical skills.

In order for a program to achieve its goals, program directors must possess leadership skills and emotional intelligence. Organizational commitment and program infrastructure do not guarantee a program's success. A program director with a variety of leadership skills who is emotionally intelligent is key to unlocking the true potential of any program, thus ensuring the organization receives a return on its investment.

Dr. Kimberly Falco, DNP, RN - Department of Veterans Affairs and Adjunct Faculty, Nevada State College.



PRODUCT FEATURES

This section of the vendor directory is designed to help you find specific types of equipment, services, or resources based on type. Our current categories include the following:

- Bed/Chair Mobility (p 24)
- Bariatric Bed/Chair Mobility (p 26)
- Early & Continuous Mobility (p 27)
- Bariatric Early & Continuous Mobility (p 28)
- Falls Management (p 28)
- Task Specific (p 29)

Are there products you would like to see featured?

Do you have products to feature?

Email (info@sphmjournal.com) to be included next year!

BED/CHAIR MOBILITY



Product Name: SPH Medical Air Transfer and Positioning System

Product Information: The SPH Medical Single Patient Use Air Transfer Mattress is the core of every Safe Patient Handling program. The SPU Air Transfer Mattress is breathable and can remain under patients to address in bed repositioning tasks and lateral transfers throughout the patients' length of stay. The Air Transfer Mattress is available in multiple lengths and widths and is now the most cost-effective solution available to reduce staff injuries.

See company listing for SPH Medical, Inc on page 17.



Product Name: Tollos Slings

Product Information: Put your faith in Tollos quality. Did you know reusable & disposable slings are a Class I Medical Device? At Tollos, we take compliance with federal regulations seriously. Don't compromise. Our slings & harnesses are available in several fabric types; with color-coded straps and sewn-in handles to guide movement. With both reusable & single-patient-use options, and all styles from repositioning slings to limb bands, Tollos can cover all your needs.

See company listing for Tollos on page 17.



Product Name: SPH Medical Breathable Repositioning Sheet

Product Information: The breathable repositioning sheet has been tested to be safe for patients sking and can remain under patients to facilitate all day patient care of repositioning, turning, lifting and transferring. This universal repositioning sheet is compatible with all hook and loop style patient lifts and has a 1000lb weight capacity.

See company listing for SPH Medical, Inc on page 17.



Product Name: Tollos Pinnacle Ceiling Lift

Product Information: At Tollos, we design our ceiling lifts ergonomically; mindful of both patient comfort and clinician safety. The Tollos Pinnacle Ceiling Lift safely lifts up to 1000lbs (454 kg) with one motor... no re-balancing, no readjusting. All of our ceiling lifts offer a secure ride, durability, and are easy to maintain & operate.

See company listing for Tollos on page 17.



Product Name: Wy'East Slings

Product Information: Wy'East Medical has manufactured positioning slings for use with lift devices that utilize sling bars with two or four attachment points, and that accept loop style straps literally since our beginnings. You will find most slings in a disposable, reusable or wipeable version aiding in turning, boosting, standing, seated transfers, car extraction and ambulation.

See company listing for Wy'East Medical on page 18.



Product Name: TR Equipment TR1000 Shower Chair

Product Information: TR Equipment features the most complete line of height adjustable shower trolleys and shower chairs available worldwide. The TR1000 Shower chair is height adjustable and reclining and can accommodate individuals up to 440 pounds in weight. Rotating arm rests and adjustable footrests make for easy transfers and safe patient handling.

See company listing for TR Equipment on page 18.



Product Name: Wy'East PINK SLIP®, Pink Slip Elite, and Reusable Washable Slip Tube

Product Information: The PINK SLIP, Pink Slip Elite, and Reusable Slip Tube are friction-reducing devices. An industry standard since 2009 they can be found in care settings throughout the US. The Pink Slip and Pink Slip Elite are single patient use friction reducing sheets that can be used multiple times with the same patient. The slip tubes glide on themselves, reducing skin shear and making lateral transfer and repositioning easier for patients and caregivers alike.

See company listing for Wy'East on page 18.



Product Name: Bams Manufacturing Patient Transfer-Treatment Center (PTTC)

Product Information: The PTTC is a new class of SPH devices built on the concept of two-seat patient support, where the second seat is interchangeable and designed to deliver multi-SPH operation requiring only manual patient transfer to and from the first seat. PTTC connection with the first seat and seat engagements provide mechanized and effortless operation for a single caregiver.

See company listing for BAMS Mfg., Co., Inc. on on page 11.

BARIATRIC BED/CHAIR MOBILITY



Product Name: Tollos Mobile Lifts

The UltraLift & Titan are perfect for lifting your patient smoothly and safely and can lift up to 1000lbs (454 kg), while maintaining the dignity of your client. Steady-Aid & Ultramove are sit-to-stand devices that round out the range of equipment available for safe patient handling. Our lifts are perfect for patient mobility, repositioning, gait training, and rehabilitation activities.

See company listing for Tollos. on on page 17.

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Product Name: TR Equipment TR4000 and TR 4200

Product Information: TR Equipment features the Atlas and Atlas Jr. height adjustable shower trolleys. With the highest weight range on the market, the TR 4000 can accommodate individuals with weight ranging up to 1,000 pounds. The TR 4200, with smaller bed dimensions, is height adjustable with weight ranges up to 600 pounds. Made with stainless steel, zinc plated, and powder coated surfaces, the TR bariatric shower trolley are made for a long service life in the most demanding of environments.

See company listing for TR Equipment on page 18.



Product Name: Vancare Mobile lift

Product Information: VANCARE offers a wide array of full body, sit-to-stand, and bariatric mobile floor lifts to safely transfer people while significantly reducing the risk of injuries among caregivers. Our assortment includes models that accommodate people weighing up to 1000 lbs.

See company listing for VANCARE on page 18.



Product Name: Inovi Healthcare Disposable Repositioning Sling

Product Information: Our line of repositioning slings are breathable, have all necessary pressure mapping and air permeability studies, and are designed for 24/7 use. Available in both cotton and poly micro mesh disposable material with multi loops or single loop strap attachments. Rated for 1,000lb to 1,250lb for repositioning in bed and transfers in a supine position.

See company listing for Inovi Healthcare, LLC on page 13.

EARLY AND CONTINUOUS MOBILITY



Product Name: Alpha Modalities A-SitStandWE Series

Product Information: These high-quality, fully wipeable belts come in four sizes and multiple attachment options. This simple, user-friendly design has a nonslip inner belt. Seams are sealed and waterproof, so the belts are ready to be used immediately after wiping with a hospital-grade disinfectant.

See company listing for Alpha Modalities on page 9.



Product Name: Vancare Versatilt II Series

Product Information: A versatile Vanderlift II Series lift can easily adapt to most transferring situations, from lifting a resident/patient from the floor to raising them to the highest specialty rehab table. With models capable of handling residents/patients up to 600 lbs.

See company listing for Vancare on page 18.



Product Name: SPH Medical RoWalker

Product Information: The SPH Medical RoWalker is the gold standard of early patient mobility devices and is being used in ICU's, Med Surg, Ortho, Rehab, and many other departments in leading hospitals across the country. With integrated features for an oxygen tank, drainage bags, a telescoping IV pole, and even a customized basket to support cardiac monitors, and includes seat flaps which allow staff to prevent falls and allow patients to rest.

See company listing for SPH Medical, Inc on page 17.

BARIATRIC EARLY & CONTINUOUS MOBILITY



Product Name: Alpha Modalities A-BariV Series

Product Description: Our BariVest series can be used with any ceiling or mobile floor-based lift sold in the USA to prevent falls and safely assist patients of size with sitting, standing, transfers, balance activities, or gait training. Our BariVests are available in washable, wipeable, or single patient use versions.

See company listing for Alpha Modalities on page 9.

FALLS MANAGEMENT



Product Name: LiftSeat Toilet Lifts

Product Description: LiftSeat offers a full line of sit to stand toilet transfer solutions for the hospital. Our LiftSeat Toilet Lifts come in a standard model (LS450) with weight capacity of 450lbs and our bariatric model (LS750) which has a weight capacity of 750lbs. LiftSeat Power Toilet Lifts can be utilized to reduce or eliminate multiple patient transfers from the bedside to the bathroom.

See company listing for LiftSeat on page 15.

Vendor Directory & Resource Guide 2023

TASK SPECIFIC



Product Name: Ruth Lee Patient Handling Manikin

Product Description: Working with healthcare professionals, Ruth Lee Ltd has developed a Patient Handling Manikin to be an effective tool for teaching all kinds of early mobility and safe patient handling techniques. The Patient Handling manikin includes detachable limbs to simulate an amputee and a weighted bottom so that it will sit correctly in hoists and slings. It is the ideal tool to add to your training simulation room.

See company listing for Ruth Lee, Ltd on page 17.



Product Name: SPH Medical EPD – Epidural Positioning Device

Product Description: The SPH Medical Epidural Positioning Device improves Nursing and Patient Safety. Historically hospital staff are holding patients in position during epidural and spinal block placements. The EPD reduces risk of injury to staff and improves patient comfort by providing the ideal support and proper positioning. The EPD is also used for Thoracentesis.

See company listing for SPH Medical, Inc on page 17.



Product Name: Wy'East Medical Denali

Product Description: The Denali is a power-driven mobile patient lift designed with the functionality of a ceiling lift. The ergonomic design of this device eliminates push/pull forces, reducing the risk of injury to caregivers. This unique lift is especially useful when mobilizing patients of size – with a weight capacity of 600 lbs/272 kg. The height-adjustable boom and sling bar operate independently allowing for easier vehicle extractions and floor recoveries.

See company listing for Wy'East Medical on page 18.

Smart Tips From

"Keep up with the latest evidence to improve your SPHM program and fall management efforts and give your patients the best care possible. Attend conferences, read industry publications, and engage in ongoing professional development opportunities." -Asha Roy

"Accept that you will get knocked down a few times, but it's important to get back up, don't give up, keep communicating your message and eventually someone will hear you and help you take it to the next level."

-Manon Labreche

"The most important part of fall and injury prevention is selling safety to your team, creating Inter-professional champions, engaging patients in their own safety, and making them a partner in the fall prevention process."

-Cassandra Vonnes.

"Communication and collaboration are key components for successful SPHM Programs! Effective SPHM leaders actively participate in getting to know their stakeholders, collaborate often, and keep the lines of communication open." -Renee Neidhardt

"Listen, learn and collaborate. Get involved with front line caregivers and leaders. That will allow you to identify needs, share knowledge and become a trusted resource." -Patricia Jaworski

"Every person regardless of their position in your organization is integral to your success. From the housekeeping staff to executive leadership each interaction is an opportunity to move one step closer to achieving your goal." -Kimberly Falco

Smart Leaders

"Be cognizant of the socioeconomic disparities that exist within the population you are providing SPHM education to, as this is relevant to content, content delivery systems, and application of the knowledge you provide." -Sasha Latvala

"If washing hands is viewed as a way to prevent infection, then using SPHM equipment should be viewed as a solution to prevent falls, HAPIs, complications from immobility, and injuries to patients and healthcare providers. "-Yeu-Li Yeung

"Establish an interdisciplinary team to work with you. Once you have the team invest in their education, confidence and camaraderie. I promise you will not regret it. "-Anne McMahon "Structure and message SPHM program relevancy by organizing both goals and actions to meet present challenges: aiding the overextended workforce, increase mobility that reduces adverse outcomes, and assist with the financial bottom line." -Patti Mechan

"Creating a network with other SPHM specialists in your local geographical area can provide an invaluable opportunity for collaboration, knowledge sharing and professional support." -Lynda Enos.

"Engaging all stakeholders at the start of your program may take longer than your leaders want it to, but it will save you so much time....and resistance later." - Heather Monaghan

"When designing training programs think about how the delegates will feel when they leave. You want them to feel encouraged, confident and empowered to follow good practice." -Emma Collins



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We are excited to share with you the new additions for individual subscribers to the International Journal of SPHM beginning March 2023.

As you can see the name of the journal has changed and we are recognizing what most of us already know, that Safe Patient Handling, Early & Continuous Mobility, and Falls Prevention & Management are not exclusive of each other.

Each individual annual subscription of the International Journal of SPHM & Falls Management includes:

- Four online issues of the journal every year
- Access to all back issues of the journal
- New literature on falls management
- Access to monthly podcasts from article authors and international experts
- One special issue with associated contact hours (contact hours only applicable to subscribers from the USA at this time)
- VIP Access to the virtual International SPHM Awareness Summit in April 2023 as part of International SPHM Awareness Month
- VIP Access to the virtual International Mobility & Falls Summit in September 2023
- Access to the special interest FB group

If you are already a subscriber to the journal, don't worry. You will still keep your access to the online journal issues within your existing subscription limits, until your subscription ends. That will not be affected. However, you will not be able to renew on the same terms. All new subscriptions will be at the new subscription rate and will include all the above benefits.

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Epidural Positioning Device



Air Transfer & Positioning System



Breathable Repositioning Sheets & Slings



Early Patient Mobility



Overhead Lifts



Mobile Lifts

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